



Proven Jury Arguments & Evidence

Karen Lisko

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Dr. Karen Lisko has observed the deliberations of hundreds of mock juries in over 25 years of helping attorneys develop case strategies. She has also conducted scores of post-trial interviews with actual jurors. Her research findings have been compiled in *Proven Jury Arguments & Evidence*. This helpful book provides general recommendations for persuading all types of juries, and offers detailed advice for the following 9 types of cases:

Negligence

- Auto accidents
- Police misconduct
- Slips and falls
- Medical malpractice
- Products liability

Business

- Breach of business supply contract
- Breach/delay of construction contract

Employment

- Race discrimination
- Sexual harassment

Learn about jury biases and key questions, what case elements juries find persuasive, potential winning case themes, effective case analogies, most important witnesses, rules of thumb for arguing damages, high-risk juror profiles, and pattern voir dire questions—all specific to case type and plaintiff or defendant.

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